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Watco Terminal and Port Services and Great Northern Project Development, L. P., Announce Partnership

Houston, TX, January 17, 2014 – Watco Terminal and Port Services and Great Northern Project Development, L. P. (GNPD) announce their partnership in the development and operation of a major multi-purpose rail transload terminal and railcar maintenance shop near South Heart, North Dakota. South Heart Rail Terminal, (SHRT), will serve the energy industry and its service providers to meet the increasing demand and development of the Bakken, Three Forks, Tyler and emerging oil and gas formations. Construction is expected to start in the first half of 2014 with operations projected to begin during the first quarter of 2015.

"We are thrilled about the South Heart Rail Terminal and its ability to serve the region's rail needs. GNPD has been working in this area of North Dakota for many years on our adjacent South Heart Energy Development project which is designed to convert our extensive coal resources into clean liquid fuels. The long term prospects for the South Heart Rail Terminal are very bright as we consider the longevity of the energy industry in this area of the country. The addition of Watco will ensure success for many years to come," stated Todd Joyner, President and CEO of Great Northern Project Development.

SHRT will be strategically located just south of Interstate 94, twelve miles west of Dickinson, ND, and will offer rail, transload, and railcar maintenance services, as well as warehousing and materials storage. The Terminal will be served with national connectivity via BNSF Railway Company and will feature two double-loop tracks and twelve manifest tracks. SHRT will accommodate multiple unit trains, manifest business, and significant long or short term railcar storage needs.

South Heart Rail Terminal will have the capability to receive and transload dry bulk commodities such as frac sand, ceramic proppants, and cement. Tubular pipe, oil field equipment, building products and other materials will also be handled at SHRT. In addition, the Terminal will provide off-loading and storage for aggregates, asphalt, and road materials.

A full service railcar maintenance facility, operated by Watco Mechanical Services, will be located on-site to provide services to tank car owners and lessees. Based on 10 year growth projections in the crude oil







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sector alone, there will be a need for an additional 70,000 tank cars in the US fleet with 60% of those needed for the Bakken Shale area alone. South Heart Rail Terminal's rail car maintenance shop will provide services to assist Customers with tank car inspections, testing, qualifications, preventive maintenance, retrofits, paint and lining. In addition, Watco Compliance Services will provide fleet management solutions, engineering and regulatory guidance to ensure ongoing safety and mechanical integrity.

"Watco is very excited to be partnering with Great Northern and Quintana Minerals on such an exciting project in the Bakken Region," commented Dan Smith, President of Watco Terminal and Port Services.

"We believe this facility will be a great compliment to our existing Bakken Region Customers, and will help build new relationships both in and out of the energy sector. The service offerings we will provide our Customers at this facility are a great compliment to our existing operations in this region."

About Great Northern Project Development, L. P. (GNPD)

GNPD is the development arm of Quintana Minerals Corporation, a family-owned U.S. group based in Houston with more than 75 years of experience through its different affiliated companies as an operating company in the energy business. GNPD has extensive activities in the acquisition and management of energy and natural resource companies as well as energy-related assets.

About Watco Terminal and Port Services

Watco Terminal and Port Services is a division of Watco Companies, L.L.C., consisting of 25 terminal facilities located throughout the United States and Canada, two significant port operations, and multiple warehouses. Watco Companies, LLC, is a Pittsburg, KS based transportation services company providing transportation, mechanical, and terminal/port needs of Customers throughout the U.S., Canada and Australia. Watco is the largest privately-held short line railroad company in the U.S. operating 30 short line railroads on more than 4,500 miles of track as well as 27 industrial contract switching locations. Watco's Mechanical Services division operates 15 railcar repair shops and 8 locomotive shops. More information about Watco and its subsidiaries can be found at www.watcocompanies.com.





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