



3905 Elliott Ave  
Springdale, AR 72762  
877-215-8782  
[www.watcosupplychain.com](http://www.watcosupplychain.com)

## MEDIA RELEASE

**Date:** September 4, 2014  
**Contact:** Eric Wolfe  
President, Watco Supply Chain Services  
877-215-8782

### WATCO SUPPLY CHAIN SERVICES FILLS OUT MANAGEMENT TEAM

**SPRINGDALE, ARKANSAS—September 4, 2014—**Watco Supply Chain Services (WSCS) announces the formation of its Executive Team put together by President, Eric Wolfe.

“In forming Watco Supply Chain Services, it was critical to create a high-performance team focused on premium service,” said Wolfe. “I am very confident to enter the supply chain market with this team and entrust critical Customer relationships with these exceedingly capable individuals.”

Amy Parady, a Watco Companies Team Member for more than 10 years, accepted the position of Vice President, Business Development and Corporate Liaison for WSCS. Prior to her career with Watco, Amy served as the Marketing Manager for Cardinal Logistics Management where she supported the sales force over dedicated van and delivery divisions. While with Cardinal she also served as Operations Coordinator for the Home Depot account, supporting 40 plus Home Depot stores and their delivery program. Amy began her career with Watco in May 2003 and most recently served Vice President of Marketing for the Gulf/Southeast Region. Amy led the marketing efforts in 15 acquisitions of new Watco railroads over the past 11 years, adding in excess of \$90M in revenue to the company portfolio.

Lynda Patterson has been named Vice President, Growth Strategies. Formerly of BNSF Railway and BNSF Logistics, Lynda led Strategic Sourcing and Supplier Management initiatives as an expert in the formalized sourcing process. She assisted in creating a competitive advantage for BNSF Railway including realizing over \$15M in sustainable savings and \$20M in free cash flow impact. During Lynda’s career at BNSF Logistics, she led acquisition strategies from 2003-2009, successfully purchasing five companies, adding over \$150M in revenue and broadening the service portfolio. She also held key leadership roles in acquisition and growth strategy, marketing support, business development, ocean procurement and supply chain operations. Lynda has been valued as an intermodal expert through years of increased responsibility, including implementing a closed-loop ocean container match-back program and leading a North America based sales team responsible for more than 300 consumer products based intermodal accounts.



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Judd Gilgen, formerly of BNSF Logistics, accepted the position of Vice President, Risk Management. Judd, who has over 21 years in the supply chain industry, is experienced in areas including risk management, compliance, operations, and project management. Judd began his career by helping launch J. B. Hunt Logistics in the early 1990's and was instrumental in the successful implementation of several high profile transportation outsourcing agreements. He helped design and implement some of the first proprietary web-based track, trace, and reporting applications used in the industry. In 2000, Judd was part of the Executive Team that worked to form and integrate Transplace, a transportation focused Third Party Logistics Company (3PL) which was formed in July 2000 through the merger of the six logistics business units of the nation's largest publicly held truckload carriers at the time. At BNSF Logistics, he held many roles, including overseeing operations to most recently serving as Vice President of Risk Management. Judd was responsible for overseeing the regulatory compliance of more than 20,000 domestic and global suppliers, including serving as the Anti-Corruption Compliance Officer for FCPA related matters.

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Watco Supply Chain Services, based out of Springdale, Arkansas, will focus on service extension to existing Watco Customers and will work to develop and enhance Watco's highway, rail, and intermodal offerings. Additionally, this unit will focus on providing customized solutions to specific Customer needs, creating solutions that span multiple modes, services, and technology fronts. You can learn more information about Watco Supply Chain Services at [www.watcosupplychain.com](http://www.watcosupplychain.com).

Watco Companies, LLC, is a Pittsburg, Kansas, based transportation company providing mechanical, transportation, and terminal and port services solutions for Customers throughout North America and Australia. Watco is the owner of Watco Transportation Services, LLC, one of the largest short line railroad holding companies in the U.S. with 31 short line railroads operating on more than 4,400 miles of track, as well as 28 industrial contract switching locations. The Terminal and Port Services division currently manages 25 terminals, 9 warehouses and 2 port locations. Watco Companies is a 50/50 joint venture partner with The Greenbrier Companies, Inc., in GBW Railcar Services, LLC. GBW repairs and refurbishes freight cars at 38 locations across North America, including 14 tank car repair and maintenance facilities certified by the Association of American Railroads. More information about Watco and its subsidiaries can be found at [www.watcocompanies.com](http://www.watcocompanies.com).